

JR-N-Associates (480) 678-9595

JR-N-Associates.com

yourcreditcardprocessor.com
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Our Mission Statement:

JR-N-Associates is dedicated to saving you money on your Credit Card Processing, Merchant Accounts, Yellow Page/Internet Advertising and making Your Website a revenue generating profit center.

We specialize in saving you money on every credit card and debit card transaction, increasing your profit by reviewing your yellow page/internet advertising business plan, loans for expansion, to advice on selling your business and realizing the largest profit possible. Employing excellent business acumen enables us to help you exceed financial and strategic goals through seeking new revenue and growth opportunities, while retaining existing revenue by establishing and maintaining superior customer relationships.

We have failed if we cost you a single dime!

About Us...

Jim Ramage, President of our company brings leadership, education, professional training and over 20 years of well-rounded experience in understanding several industries from working for a CPA firm to starting and managing four unique businesses himself; along with talking with business owners of every industry while asking questions during fact finding when he worked for yellow Book and Dex Media Yellow Pages for over a decade. Jim was consistently a national top performer out of 1600 outside business-to-business sales representatives. His National accomplishments include earning the President Circle/Winners' Cup-Grand Master Award for being in the top of 1% of 1600 sales representatives. Further, by keeping his clients best interest in mind and providing exceptional customer service Jim was the only Yellow Page/Internet representative to exceed 90% account renewals and received a Special National Award for Outstanding Sales Accomplishments. While in 2003 he was in the top 5% of 1600 sales representatives and earned the Coyote Master Award for the Western Region. Jim's divisional awards include, being #1 in new business accounts sold four years straight to always being in the top 3 for highest renewal percentage, highest revenue sold and highest advanced payment collected. Developing effective account plans, identifying industry trends and key customers, their buying habits to accurately forecasting revenue growth has assisted him in excelling from a business-to-business sales representative and 'carrying the bag', to leadership roles from area sales manager to general manager. Jim is now offering his 'inside knowledge' to helping business get the highest return on investment possible, for their advertising dollar. Most businesses are paying too much for their advertising, especially with Dex Media. Because their representatives do not tell them about all, if any, of the discounts they're entitled to. Your representatives will never tell you about all the ways to save money because they are under intense pressure to increase sales...

In college, Jim helped business owners by working for American Express as a financial consultant, and through Universal Diversified Financial Services as a state licensed insurance agent; selling everything from Insurance, Keogh's, 401K's, IRA's to Business Loans. Upon earning dual Bachelor of Business Administration Degree's in Marketing/Management and Accounting/Finance, Jim worked for a CPA firm specializing in corporate tax and strategic business planning with an emphasis on organizational agility. Jim even passed the Certification of National Pharmaceutical Representative Exam with 92% on his 1st attempt, CNPR #132202004 (www.napsronline.org) and to this day is a Nationally Certified Pharmaceutical Representative. Afterwords he started and managed four unique businesses from a property management firm to a state licensed senior care facility and even a little known company called Career Connection. Effectively communicating with other departments enabled him to coordinate a successful outcome on every project.

We believe in using the consultative approach to build client relationships while remaining flexible through solution and product-led sales techniques. Further, management's greatest asset is their employee's and recognition through praising what your team has accomplished. We carry this philosophy to your business through our representatives at JR-N-Associates.

We hope you are finding our site and this information helpful. We look forward to serving your needs. Please contact us @ (480) 678-9595 with any questions. Once again, thank you for visiting our site.

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Jim Ramage

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(A MUST READ)**

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